







# 90 DAYS TO YOUR FIRST DUPLEX DEAL

YOUR FIRST 30 DAYS		GOAL	STATUS
	<b>Educate Yourself (1 Week)</b>	Complete the Ultimate Guide course.	
	<b>Finalize your Geography (1 Week)</b> Go back to Unit 5 in the Ultimate Guide course	Get it done!	
	<b>Analyze 5 Deals (1 Week)</b> Watch the video "How to Analyze 5 Duplexes In One Week" and follow my instructions to complete this step.	Complete the 10-Minute Offer Duplex Tracking Sheet XLS for 5 deals.	
	<b>Create Sample Deal Package (1 Week)</b> Go back to Unit 2 in the Ultimate Guide course	Get it done!	
YOUR NEXT 60 DAYS		STATUS	
	<b>Schedule One Investor Meeting Per Week.</b> Go back to Unit 2 in the Ultimate Guide course. That's 8 meetings with goal to get commitment from one investor to fund the first duplex.	Get commitment from one investor to fund your first duplex.	
	<b>Make 5 Offers Per Week</b> Continue to analyze 5 duplexes and make offers. That's 40 offers in 60 days with the goal to get at least one accepted.	Get at least one offer accepted!	

## CONGRATULATIONS!

**If you follow this CHECKLIST You should have your FIRST Duplex Under Contract!**

And if you don't, you either didn't do the work -;) or you're very close to doing your first duplex deal. So stick with it!

Either way, give me a status update ... Let me hear from you!